

10 Favorite Interview Questions:

- Describe the circumstances surrounding your leaving that position.
- What people have had the greatest effect on your business life? Why?
- Tell me about a time when you felt adequately recognized for your contributions. What was the reward? How big an accomplishment was it?
- How tenacious/successful are you compared to your peers? Can you give me an example? (for salespeople – they will know how they compare to their peers)
- Do you set goals for yourself? How often? Do you write them down? (to assess organizational skills)
- Describe a project that required a high degree of energy over an extended period of time (to assess patience, ability to “stick with it”)
- Describe a situation at work when you were working at your peak – doing your very best work.
- What will your boss say when you go in to resign? (to assess how serious they are about leaving – have they even thought about this?)
- What will _____ (name a reference) say when I talk to him/her?
- What aspects of your work do you consider most critical? (to discover understanding of job, their role in the organization, etc.)